

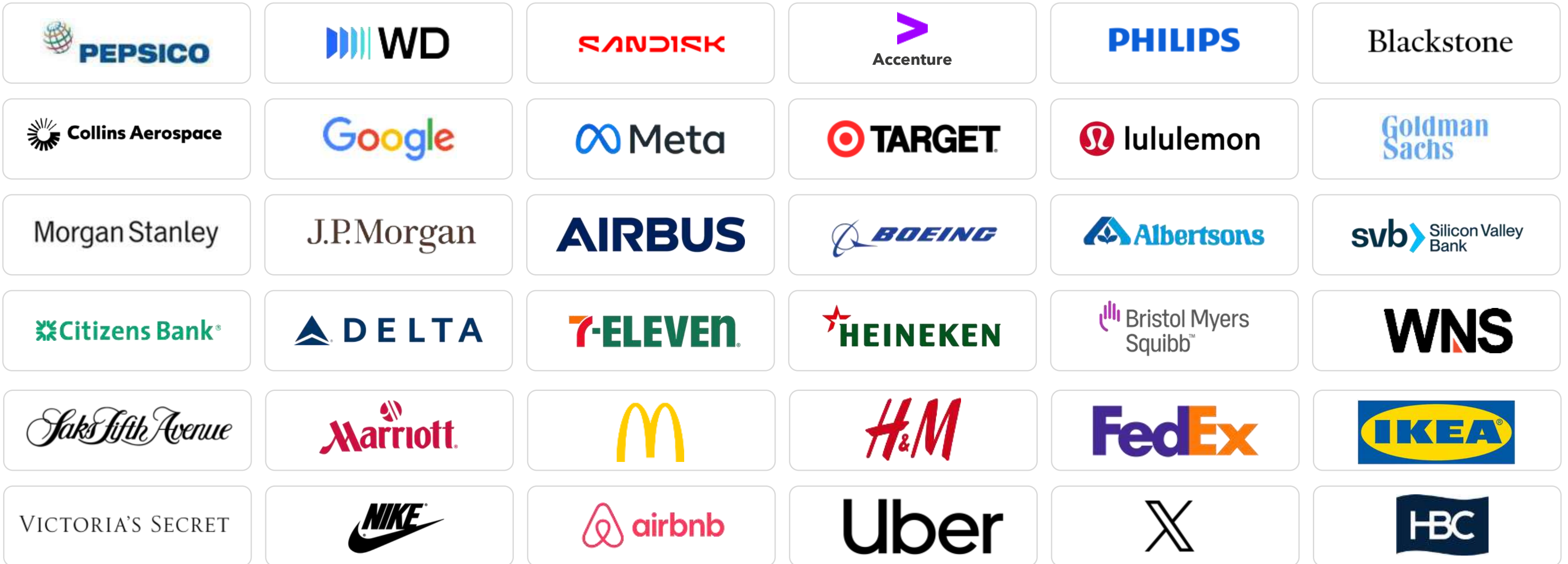
Case Study

POWERING INDIA'S

Global Capability Centers

Trusted by leading GCCs in India

Spanning Technology, Financial Services, Aerospace, Retail, Consumer and Aviation, a selection of the GCC and MNC clients.



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Our Integrated Advantage

Wherever GCCs land, we're already there



Anchor partner since 2018. SILA scaled from a single pilot (PepsiCo) to preferred FM partner across ANSR's entire GCC portfolio.

AND SERVING GCCs THROUGH

Table Space

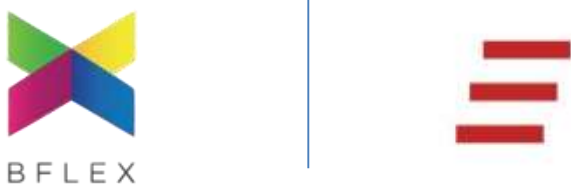


DEXTRUS

buzzworks®



awfis



simpliwork

iSprout
Inspiring Workspaces

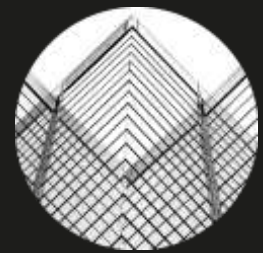


Co-working and managed-office platforms through which SILA delivers FM services to GCCs from their earliest, most flexible footprint.

Why GCCs choose us, **and then stay**



Proof of scale, trust, efficiency and expertise



SCALE

25+ Cities

#1 GCC IFM partner in India

150+ Marquee GCC/MNC accounts



TRUST

100% Retention

30%+ Repeat customers

40% Expanded across sites



EFFICIENCY

**5%+ Cost
Optimisation Yearly**

Automation & mechanisation

IoT-enabled integrated operations



EXPERTISE

<4% Attrition

vs 8–10% industry range

Hospitality grade training

Lower attrition, **consistent service delivery**

Built to Retain. Designed for Continuity.

3 – 4% vs **8 – 10%**

Attrition across SILA's GCC accounts

Typical industry range

- A strong local reliever/backup pool kept near every site, zero service disruption during transitions.
- High-potential staff sponsored into English, teamwork and leadership-coaching programs at SILA's cost.
- Free, fast-tracked education support for frontline staff's children, a direct attrition-control lever.
- Internal promotion pathways for high performers, identified through performance dashboards.



Efficiency, by **design**



Technology-led productivity, not headcount

5%+

YoY savings delivered through automation, mechanisation and technology-led process design.



Automation & Mechanisation

Standardised, automated processes replace manual effort, engineered for consistency, not headcount.



IoT-Enabled Operations

Connected sensors and equipment across sites enable real-time, condition-based maintenance.



SILA Connect Platform

Real-time dashboards, digitised checklists and skill/performance tracking on every site.



Continuous Productivity Gains

Data-driven staffing and process optimisation compound savings, year after year.

SILA upholds high sustainability, safety and social standards



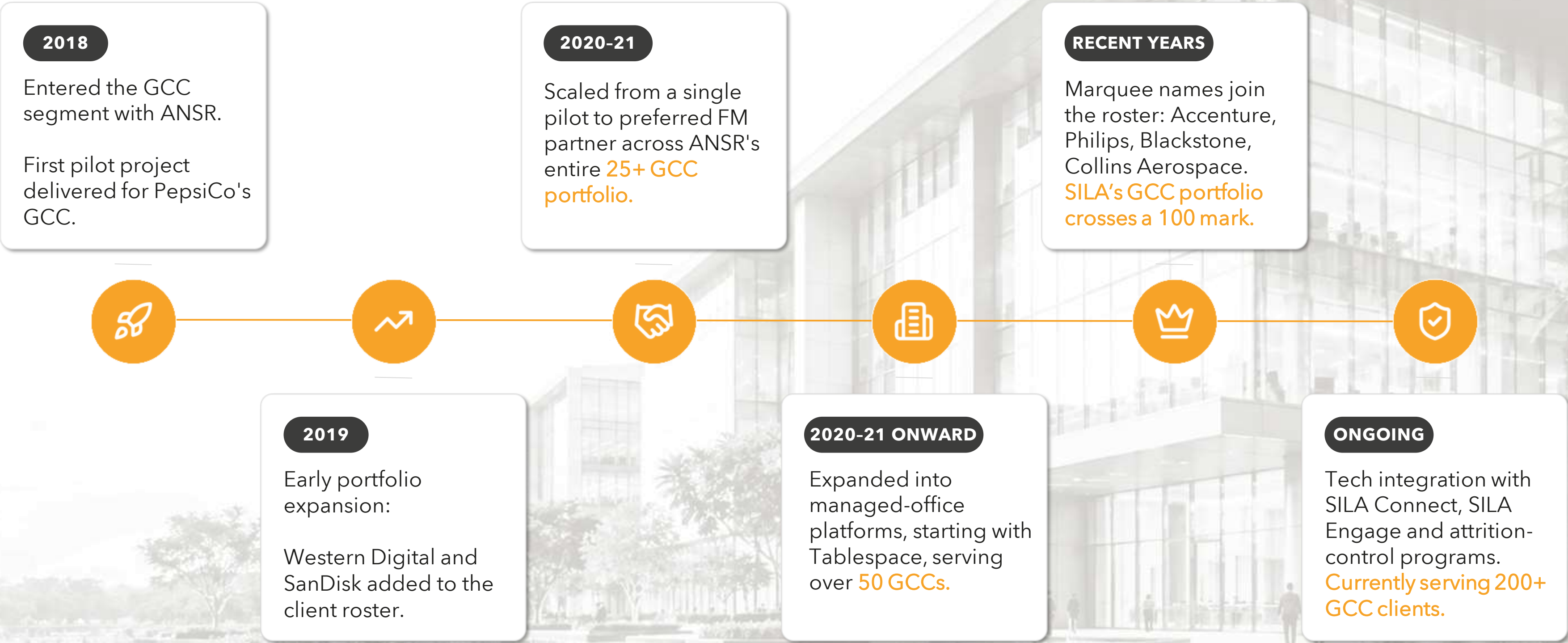
Sustainability, safety and social standards held across every site we develop and operate.

 Recognised ESG Leading ESG partner for Google APAC and GCCs across India	 60,000+ employees onboarded into Health, Safety and Environment protocols across the organisation	 5,000+ Beneficiaries supported through the SILA for Change Foundation, Robin Hood Army and University Grants.
SUSTAINABILITY • Water & Wastewater Management: Sewage treatment plants and rainwater harvesting across all sites. • Waste & Resource Management: Comprehensive wet, dry and hazardous waste management, including composting and plastic recycling. • Energy, Environment & Awareness: Energy management, air quality monitoring, and sustainability awareness initiatives for frontline employees and communities.	SAFETY • Safety Systems & Training: Comprehensive OHSE processes, induction training and daily toolbox talks across sites. • Health & Emergency Preparedness: Periodic health check-ups, blood testing and regular fire drills. • Equipment & Site Safety: Routine equipment maintenance and safety checks to ensure safe site operations.	SOCIAL • Community Impact: 1,400+ children supported through the SILA for Change Foundation. • Education Access: Tuition reimbursement for frontline employees' children from pre-primary through secondary education, alongside 45+ university grants. • Food & Community Welfare: Surplus food redistributed through SILA's partnership with the Robin Hood Army.

Our GCC journey



From one pilot to a preferred partner



SILA Business Solutions, **made for GCC**

A FUTURE READY APPROACH. A STRONGER TOMORROW.



01 | Young, Diverse Leadership

A next-generation leadership team bringing fresh thinking, agility and a client-first approach to facilities management.



02 | Integrated Delivery Model

Most services are delivered in-house, enabling better coordination, faster response times and consistent quality across locations.



03 | Safety, Compliance & Engineering

A dedicated EHS team ensures site safety through regular training, audits and proactive risk mitigation strategies.



04 | SILA Engage

A value-added service within our Facility Management, designed to build stronger, more connected communities across residential, commercial and industrial assets.



05 | Technology-Led Operations

Our in-house platform, SILA Connect, powers end-to-end digitization across audits, training, attendance and inventory, ensuring real-time control and transparency.



06 | Sustainability Services

Outcome-based energy audits to optimise utility systems, reduce costs and support ESG and net-zero goals through data-driven insights and reporting.



07 | Hospitality-Driven Experience

Trained to 5-star standards, our teams wear custom uniforms and are detail-orientated, delivering a premium service experience.



08 | Scalable, Indian-Built Platform

The only Indian facility management company with a proven track record of growing single-site engagements into complete national portfolios.



SILA is India's leading end-to-end Business Solutions & Real Estate Development platform

SILA is a diversified **Business Solutions** and **Real Estate Development platform**, founded by Sahil and Rushabh Vora in 2010.

SILA Solutions provides Integrated Facility Management, Real Estate Advisory, Food Services and Material Handling Equipment (MHE) solutions.

SILA Developments focuses on residential, second-home developments, and Grade A commercial developments.

SILA Group is backed by leading institutional investors, including **Norwest**, **Samara Capital Group** and **Permira**, alongside prominent family offices associated with **JSW**, **Godrej**, **Lodha**, **Sattva**, **Piramal**, **K Raheja** and **MS Dhoni**.



450Mn+	680+	60,000+	2010	1 Mn+	\$275 Mn+
Sq. ft. managed	Cities across India	Employees	Founding year	Sq. ft. under planning & development	Gross development value

The Complete Business Solutions Ecosystem



MEP Services



Housekeeping



AMC Management



Food & Pantry / Catering



Security & Safety Services



Energy Management



Environmental Health & Safety



Horticulture



Pest Control



Material Handling Equipment -
Rental / Leasing



Front Desk / Guest Relations



Transport Services



Trusted by India's leading enterprises



Commercial & Tech



Healthcare & Hospitals



Malls & Retail



Co-working & Managed Offices



Banking & BFSI



Industrial & Datacenters





Let's talk!

silagroup.co.in